

# THE PACIFIC INSURANCE BERHAD (Incorporated in Malaysia)

UNAUDITED INTERIM FINANCIAL STATEMENTS

FOR THE FINANCIAL PERIOD FROM 1 JANUARY 2012 TO 30 JUNE 2012



# THE PACIFIC INSURANCE BERHAD (Incorporated in Malaysia)

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(Incorporated in Malaysia)

# CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2012

	<u>Note</u>	<u>As at</u> <u>30.06.12</u> RM	As at 31.12.11 RM
ASSETS			
Property and equipment Investment properties Intangible assets	11	1,101,096 315,560 24,559	1,276,674 321,042 25,571
Investments Available-for-sale financial assets Held-for-trading financial assets Loans and receivables Reinsurance assets Insurance and other receivables Loans Tax recoverable Cash and bank balances	12 13	181,995,685 6,135,460 82,570,168 134,977,000 53,453,089 1,683,232 5,429,334 4,090,479	183,213,552 3,029,391 63,773,864 134,333,000 56,672,732 1,733,993 4,834,623 7,064,085
TOTAL ASSETS		471,775,662	456,278,527
EQUITY AND LIABILITIES			
Share capital Available-for-sale reserves Retained earnings  Total equity		100,000,000 3,432,643 35,114,447 138,547,090	100,000,000 3,204,252 29,402,141 132,606,393
Insurance contract liabilities Deferred tax liabilities Insurance and other payables Total liabilities	14	296,808,000 1,042,798 35,377,774 —————————————————————————————————	286,378,000 807,509 36,486,625 ————————————————————————————————————
TOTAL EQUITY AND LIABILITIES		471,775,662	456,278,527

Company No. Κ 91603

# THE PACIFIC INSURANCE BERHAD

(Incorporated in Malaysia)

## CONDENSED STATEMENT OF CHANGES IN EQUITY FOR THE 6 MONTHS PERIOD ENDED 30 JUNE 2012

	<u>No</u>	<u>n-distributable</u> Available-	<u>Distributable</u>	
	Share <u>capital</u> RM	for-sale <u>reserves</u> RM	Retained <u>earnings</u> RM	<u>Total</u> RM
At 1 January 2011	100,000,000	1,494,611	33,901,373	135,395,984
Total comprehensive income	. 00,000,000	.,,	00,001,070	
for the period	-	1,648,807	3,578,714	5,227,521
At 30 June 2011	100,000,000	3,143,418	37,480,087	140,623,505
At 1 January 2012	100,000,000	3,204,252	29,402,141	132,606,393
Total comprehensive income for the period		228,391	5,712,306	5,940,697
At 30 June 2012	100,000,000	3,432,643	35,114,447	138,547,090



# THE PACIFIC INSURANCE BERHAD (Incorporated in Malaysia)

# CONDENSED INCOME STATEMENT FOR THE 6 MONTHS PERIOD ENDED 30 JUNE 2012

	6 months period ended 30.06.12	6 months period ended 30.06.11
	RM	RM
Operating revenue	99,993,016	90,509,082
Gross earned premiums	94,861,324	86,202,783
Premiums ceded to reinsurers	(28,346,052)	(27,980,496)
Net earned premiums	66,515,272	58,222,287
Investment income	5,131,692	4,306,299
Realised gains and losses Fair value gains and losses	62,205 100,824	130,916 28,079
Fee and commission income	6,606,554	6,380,095
Other operating income	504,377	199,982
Other revenue	12,405,652	11,045,371
Gross benefits and claims paid	(51,284,275)	(44,732,677)
Claims ceded to reinsurers	20,011,328	11,443,432
Gross change in contract liabilities Change in contract liabilities ceded to reinsurers	(6,960,000) (6,494,000)	(34,681,000) 29,034,000
Net claims	(44,726,947)	(38,936,245)
Fee and commission expense	(13,817,483)	(12,900,272)
Management expenses	(13,445,646)	(13,130,587)
Other expenses	(27,263,129)	(26,030,859)
Profit before taxation	6,930,848	4,300,554
Taxation	(1,218,542)	(721,840)
Net profit for the period	5,712,306 ————	3,578,714
Earnings per share (sen)		
Basic	5.7 ====================================	3.6



(Incorporated in Malaysia)

# CONDENSED STATEMENT OF COMPREHENSIVE INCOME FOR THE 6 MONTHS PERIOD ENDED 30 JUNE 2012

	6 months period ended 30.06.2012 RM	6 months period ended 30.06.2011 RM
Net profit for the period	5,712,306	3,578,714
Other comprehensive income:		
Available-for-sale fair value reserves Net gain arising during the period Net realised gain transferred to Income Statement	304,521 -	1,311,317
Tax effect thereon	304,521 (76,130)	1,311,317 337,490
	228,391	1,648,807
Total comprehensive income for the period	5,940,697 —————	5,227,521



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## CONDENSED STATEMENT OF CASH FLOWS FOR THE 6 MONTHS PERIOD ENDED 30 JUNE 2012

	6 months period ended 30.06.2012 RM	6 months period ended 30.06.2011 RM
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	6,930,848	4,300,554
Adjustment for:		
Depreciation of property and equipment Gain on disposal of property and equipment Property and equipment written-off Change in fair value of FVTPL investments Depreciation of investment properties Amortisation of intangible assets Net gain on disposal of: FVTPL securities AFS investments Investment income Other interest income Bad debts (recovered)/written-off Write-back in allowance for impairment losses	179,195 (2,200) 10,480 (100,824) 5,481 6,083 (70,485) - (5,131,692) (20,814) (794) (16,766)	171,159 (868) 936 (28,079) 10,560 6,390 (130,984) - (4,306,299) (25,701) 3,719 (9,569)
Profit/(loss) from operations before changes in operating assets and liabilities	1,788,512	(8,182)
Purchase of investments Proceeds from disposal/maturity of investments Decrease in loans Increase in reinsurance assets Decrease/(increase) in insurance and other receivables Increase in insurance contract liabilities Decrease in insurance and other payables	(5,347,783) 3,716,459 50,761 (644,000) 3,590,732 10,430,000 (1,108,851)	(1,690,768) 1,739,926 263,990 (32,527,000) (1,677,140) 44,187,000 (1,607,002)
Cash used in operations	12,475,830	8,680,824
Investment income received Other interest income received Income tax paid	4,993,022 20,814 (1,650,000)	4,120,524 25,701 (1,871,645)
Net cash generated from operating activities	15,839,666	10,955,404

# Company No. 91603 K

## THE PACIFIC INSURANCE BERHAD

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## CONDENSED STATEMENT OF CASH FLOWS FOR THE 6 MONTHS PERIOD ENDED 30 JUNE 2012 (CONTINUED)

	6 months period ended 30.06.2012 RM	6 months period ended 30.06.2011 RM
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment Purchase of intangible assets Proceeds from disposal of property and equipment	(15,597) (5,070) 3,699	(154,925) - 1,200
Net cash used in investing activities	(16,968)	(153,725)
NET INCREASE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AT BEGINNING OF FINANCIAL YEAR	15,822,698 70,837,949	10,801,679
CASH AND CASH EQUIVALENTS AT END OF FINANCIAL YEAR	86,660,647	107,727,432
Cash and cash equivalents comprise:		
Fixed and call deposits with licensed financial institutions Cash and bank balances	82,570,168 4,090,479	102,565,302 5,162,130
	86,660,647	107,727,432

Company	No.
91603	K

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#### NOTES TO THE INTERIM FINANCIAL STATEMENTS

#### 1 BASIS OF PREPARATION

The condensed interim financial statements are unaudited and have been prepared in accordance with Malaysian Financial Reporting Standards ("MFRS") 134, "Interim Financial Reporting". They do not include all of the information required for full annual financial statements, and should be read in conjunction with the Company's audited financial statements for the financial year ended 31 December 2011, which were prepared in accordance with Financial Reporting Standards ("FRS"). The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to gain an understanding of the changes in the financial position and performance of the Company since the financial year ended 31 December 2011.

The Company has adopted the Malaysian Financial Reporting Standards ("MFRS") framework issued by Malaysian Accounting Standards Board ("MASB") and Revised Guidelines on Financial Reporting for Insurers issued by Bank Negara Malaysia ("BNM") with effect from 1 January 2012. These condensed interim financial statements are the Company's first MFRS compliant condensed report and hence MFRS 1: First-time Adoption of Malaysian Financial Reporting Standards has been applied. The transition from FRS framework to MFRS framework and the adoption of the revised guidelines issued by BNM does not have any significant financial impact to the financial statements of the Company, other than as described in Note 2 below.

#### 2 SIGNIFICANT ACCOUNTING POLICIES

As all FRSs issued under FRS framework were equivalent to the MFRSs issued under MFRS framework, the accounting policies and presentation adopted by the Company for the interim financial statements are consistent with those adopted in the Company's audited financial statements for the financial year ended 31 December 2011, except for the adoption of the following:

MFRSs/Interpretations	Effective Date
MFRS 1 "First time adoption on fixed dates and hyperinflation" MFRS 7 "Financial instruments: Disclosures on transfers of financial assets" MFRS 112 "Income taxes" MFRS 124 "Related party disclosures"	1 January 2012 1 January 2012 1 January 2012 1 January 2012

As at the date of authorisation of these interim financial statements, the Company is still assessing the financial impact to the financial statements of the Company from the revised MFRSs, amendments to MFRSs and IC Interpretations issued by MASB but not yet effective in the current year.

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## NOTES TO THE INTERIM FINANCIAL STATEMENTS (CONTINUED)

#### 3 SEASONAL OR CYCLICAL FACTORS

The principal business operations of the Company were not significantly affected by seasonal or cyclical factors.

#### 4 UNUSUAL ITEM AFFECTING ASSETS, LIABILITIES, EQUITY, NET INCOME OR CASH FLOWS

There were no unusual items affecting the assets, liabilities, equity, net income, or cash flows of the Company for the current financial period ended 30 June 2012.

#### 5 CHANGES IN ESTIMATES

There were no changes in the basis used for accounting estimates for the current financial period ended 30 June 2012.

# 6 ISSUANCE, CANCELLATIONS, REPURCHASES, RESALE AND REPAYMENTS OF DEBT AND EQUITY SECURITIES

There were no issuance, cancellation, repurchase, resale and repayment of debt and equity securities by the Company during the current financial period ended 30 June 2012.

#### 7 DIVIDENDS PAID

No interim dividend was paid during the current financial period ended 30 June 2012.

#### 8 MATERIAL SUBSEQUENT EVENTS

There was no material event subsequent to the end of the period under review that has not been reported in the interim financial statements for the current financial period ended 30 June 2012.

#### 9 EFFECT OF CHANGES IN THE COMPOSITION OF THE COMPANY

There were no changes in the composition of the Company during the current financial period ended 30 June 2012.

#### 10 CONTINGENT LIABILITIES

There are no contingent liabilities as at the date of this report since the last financial year ended 31 December 2011.



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### NOTES TO THE INTERIM FINANCIAL STATEMENTS (CONTINUED)

### 11 INVESTMENT PROPERTIES

	30.06.2012 RM	31.12.2011 RM
Cost		
At 1 January Disposals	475,000	886,700 (411,700)
At 30 June/31 December	475,000	475,000
Accumulated depreciation		
At 1 January Charge for the financial year Disposals	153,958 5,482 -	234,402 20,246 (100,690)
At 30 June/31 December	159,440	153,958
Net book value	315,660	321,042
Fair value	780,000 ———	780,000

The fair values of investment properties are based on the market values of the properties as assessed by an independent professional valuer. One of the properties was assessed during the previous financial year and the other was last assessed in 2010.

As at 30 June 2012, investment properties comprise 2 commercial properties, of which one is leased to a third party.

The following are recognised in the income statement in respect of investment properties:

	<u>30.06.2012</u> RM	30.06.2011 RM
Rental income	4,800	13,200
Direct operating expenses	12,618	17,320



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# NOTES TO THE INTERIM FINANCIAL STATEMENTS (CONTINUED)

### 12 INVESTMENTS

		As at 30.06.2012 RM	As at 30.12.2011 RM
Corpo Unit tr Equity Real e	sian Government Securities brate bonds cust investments v securities estate investment trusts ("REITs") sits with financial institutions	40,883,500 41,994,174 99,118,011 3,584,190 2,551,270 82,570,168 	44,581,561 41,921,506 96,710,485 730,611 2,298,780 63,773,864 250,016,807
	company's financial investments are marised by categories as follows:		
Held-f	ble-for-sale financial assets ("AFS") for-trading ("HFT") and receivables ("LAR")	181,995,685 6,135,460 82,570,168 ————————————————————————————————————	183,213,552 3,029,391 63,773,864 250,016,807
The fo	ollowing investments mature after 12 months:		
AFS		67,781,674	82,960,006
(a)	AFS		
	<u>Fair value</u>		
	Malaysian Government Securities Quoted in Malaysia:	40,883,500	44,581,561
	Unit trust investments Unquoted in Malaysia:	99,118,011	96,710,485
	Corporate bonds	41,994,174	41,921,506
		181,995,685	183,213,552
(b)	FVTPL		
	<u>Fair value</u>		
	Held-for-trading Equity securities REITs	3,584,190 2,551,270	730,611 2,298,780
		6,135,460	3,029,391
		<del></del>	



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# NOTES TO THE INTERIM FINANCIAL STATEMENTS (CONTINUED)

## 12 INVESTMENTS (CONTINUED)

				<u>As at</u> 30.06.2012 RM	<u>As at</u> 30.12.2011 RM
(c)	LAR				
	Amortised cost				
	Deposits with licensed finar institutions:	ncial			
	Commercial banks Other financial institutions			41,210,725 41,359,443	35,713,772 28,060,092
				82,570,168	63,773,864
(d)	Carrying values of financial	instruments			
		AFS RM	<u>HFT</u> RM	<u>LAR</u> RM	<u>Total</u> RM
	At 1 January 2012 Purchases Maturities Disposals Fair value gains/	183,213,552 2,226,564 (3,530,000)	3,029,391 3,121,219 - (115,974)	63,773,864 164,354,702 (145,558,398)	250,016,807 169,702,485 (149,088,398) (115,974)
	(losses) recorded in: Profit or loss Other comprehensive income Amortisation of premiums	- 304,521 (218,952)	100,824	-	100,824 304,521 (218,952)
	At 30 June 2012	181,995,685	6,135,460	82,570,168	270,701,313
	At 1 January 2011 Purchases Maturities Disposals Fair value gains/	146,118,017 41,228,900 (6,120,000)	1,497,003 1,750,365 - (691,624)	92,747,175 752,977,060 (781,950,371)	240,362,195 795,956,325 (788,070,371) (691,624)
	(losses) recorded in: Profit or loss Other comprehensive	-	473,647	-	473,647
	income Amortisation of premiums	2,279,521 (292,886)	-	-	2,279,521 (292,886)
	At 31 December 2011	183,213,552	3,029,391	63,773,864	250,016,807



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## NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2011 (CONTINUED)

#### 12 INVESTMENTS (CONTINUED)

#### (e) Fair values of financial investments

The following tables show financial investments recorded at fair value analysed by the different basis of fair values as follows:

30 June 2012	AFS RM	HFT RM	<u>Total</u> RM
Quoted market price	99,118,011	6,135,460	105,235,471
Valuation techniques - market observable inputs	82,877,674	-	82,877,674
	181,995,685	6,135,460	188,131,145
31 December 2011			
Quoted market price	96,710,485	3,029,391	99,739,876
Valuation techniques - market observable inputs	86,503,067	-	86,503,067
	183,213,552	3,029,391	186,242,943

Included in the quoted market price category are financial instruments that are measured in whole or in part by reference to published quotes in an active market. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, secondary market via dealer and broker, pricing service or regulatory agency and those prices represent actual and regularly occurring market transactions on an arm's length basis (level 1).

Financial instruments measured using a valuation technique based on assumptions that are supported by prices from observable current market transactions are instruments for which pricing is obtained via pricing services but where prices have not been determined in an active market and instruments with fair values based on broker quotes (level 2).

Financial instruments that are valued not based on observable market data are categorised as level 3.

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## NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2011 (CONTINUED)

## 12 INVESTMENTS (CONTINUED)

### (e) Fair values of financial investments (continued)

The table below analyses the financial instruments carried at fair value by valuation methods as described above.

	<u>30 June 2012</u>	<u>Level 1</u> RM	<u>Level 2</u> RM	<u>Level 3</u> RM	<u>Total</u> RM
	HFT AFS	6,135,460 99,118,011	82,877,674	-	6,135,460 181,995,685
		105,253,471	82,877,674	-	188,131,145
	31 December 2011				
	HFT AFS	3,029,391 96,710,485	- 86,503,067	-	3,029,391 183,213,552
		99,739,876	86,503,067	-	186,242,943
13	REINSURANCE ASSETS				
				30.06.2012 RM	31.12.2011 RM
	Reinsurance of insurance contract	ets (Note 14)		134,977,000	134,333,000

### 14 INSURANCE CONTRACT LIABILITIES

			30.06.2012			31.12.2011
	<u>Gross</u> RM	Re- <u>insurance</u> RM	Net RM	Gross RM	Re- <u>insurance</u> RM	<u>Net</u> RM
Provision for claims reported by policyholders Provision for incurred	122,183,934	(61,245,968)	50,259,862	130,614,005	(71,983,601)	58,630,404
but not reported claims ("IBNR")	65,814,066	(27,567,032)	38,247,034	50,423,995	(23,323,399)	27,100,596
Claim liabilities (i) Premium liabilities (ii)	187,998,000 108,810,000	(88,813,000) (46,164,000)	99,185,000 62,646,000	181,038,000 105,340,000	(95,307,000) (39,026,000)	85,731,000 66,314,000
	296,808,000	(134,977,000)	161,831,000	286,378,000	(134,333,000)	152,045,000

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## NOTES TO THE INTERIM FINANCIAL STATEMENTS (CONTINUED)

## 14 INSURANCE CONTRACT LIABILITIES (CONTINUED)

			30.06.2012			31.12.2011
		Re-			Re-	
	Gross	<u>insurance</u>	Net	Gross	<u>insurance</u>	Net
	RM	RM	RM	RM	RM	RM
(i) Claim liabilities						
At 1 January Claims incurred in the	181,038,000	(95,307,000)	85,731,000	110,358,000	(39,665,000)	70,693,000
current accident year Claims incurred in prior	60,444,683	(23,872,101)	36,572,582	158,270,188	(73,545,107)	84,725,081
accident years Movement in PRAD of claim liabilities at	(2,544,211)	9,866,406	7,322,195	2,178,524	(6,179,265)	(4,000,741)
75% confidence level Movement in claims	(111,000)	488,367	377,367	3,470,000	(2,291,649)	1,178,351
handling expenses	454,803	-	454,803	(2,677,533)	-	(2,677,533)
Claims paid during the financial year	(51,284,275)	20,011,328	(31,272,947)	(90,561,179)	26,374,021	(64,187,158)
At 30 June/ At 31 December	187,998,000	(88,813,000)	99,185,000	181,038,000	(95,307,000)	85,731,000
(ii) Premium liabilities						
At 1 January Premiums written in	105,340,000	(39,026,000)	66,314,000	78,933,000	(29,188,000)	49,745,000
the financial year Premiums earned	98,331,324	(35,484,052)	62,847,272	205,790,830	(66,033,208)	139,757,622
during the financial year	(94,861,324)	28,346,052	(66,515,272	(179,383,830)	56,195,208	(123,188,622)
At 30 June/ At 31 December	108,810,000	(46,164,000)	62,646,000	105,340,000	(39,026,000)	66,314,000



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### NOTES TO THE INTERIM FINANCIAL STATEMENTS (CONTINUED)

### 15 OPERATING LEASE ARRANGEMENTS

The Company has entered into non-cancellable operating lease agreements for the use of several of its photocopiers and printing system. The lease agreements have fixed rentals for a period of five years.

The future aggregate minimum lease payment under non-cancellable operating leases contracted for as at the end of the reporting period but not recognised as liabilities are as follows:

		30.06.2012 RM	31.12.2011 RM
	Future minimum rental payment:		
	Not later than 1 year Later than 1 year and not later than 5 years	113,905 96,420	188,095 116,460
		210,325	304,555
16	CAPITAL COMMITMENTS	30.06.2012 RM	31.12.2011 RM
	Approved and contracted for:		
	Furniture and fittings Computers	140,000	6,480 48,835
		140,000	55,315



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## NOTES TO THE INTERIM FINANCIAL STATEMENTS (CONTINUED)

### 17 REGULATORY CAPITAL REQUIREMENTS

The capital structure of the Company as at 30 June 2012, as prescribed under the Risk-Based Capital Framework is provided below:

	30.06.2012 RM	31.12.2011 RM
Eligible Tier 1 Capital		
Share capital (paid-up)	100,000,000	100,000,000
Reserves, including retained earnings	35,114,447	29,402,141
	135,114,447	129,402,141
Tier 2 Capital		
Available-for-sale-reserves	3,432,643	3,204,252
Amount deducted from capital	(24,559)	(25,571)
	3,408,084	3,178,681
Total Capital Available	138,522,531	132,580,822